



RELEVANT FACT

MARCOPOLO S.A. (BM&FBovespa: POMO3, POMO4), a Brazilian company, leader in the manufacture of bus bodies, informs that its associated company San Marino Ônibus e Implementos Ltda. (Neobus) signed, on this date, a non-binding letter of intent with the North-American company Navistar, Inc. to enter into a partnership. The purpose is the manufacture of complete buses focusing, at first, on North and South-American markets. With such partnership, San Marino will increase its portfolio and extend its geographical activities. According to the new corporate organization, Marcopolo interests in San Marino will be 33.0%.

Navistar, Inc. is a company headquartered in the United States, with global annual revenues higher than US\$15.0 billion. Navistar is the owner of IC Bus, the largest world manufacturer of school buses, with an annual production of 16 thousand units, which also manufactures MWM motors and trucks under International brand. The company is one of the major world manufacturers of diesel trucks and engines, with an annual production of around 90,000 vehicles and 240,000 diesel engines, besides being one of the largest suppliers of transportation equipment for the United States military forces.

Caxias do Sul, February 1st, 2012.

Carlos Zignani
Investor Relations Director