



## **RELEVANT FACT**

**MARCOPOLO S.A.** (BM&FBovespa: POMO3, POMO4), the leading Brazilian bus body manufacturer, is pleased to announce that on December 12, 2011 it signed a contract to acquire a 75.0% share of Volgren Australia Pty. Limited, headquartered in Melbourne, Australia.

Volgren is the largest bus body builder in Australia and employs over 560 people. The company has a market presence all over the Australian territory with more than 40% market share. In the fiscal year from July/10 until June/11, the Company posted sales of 698 units with a revenue of A\$ 207.1 million (Australian dollars). The amount paid for the 75.0% share of Volgren consists of an up-front payment of A\$ 52.5 million (Australian dollars) and performance payments relating to actual EBITDA over the next three years. Marcopolo intends to acquire the remaining 25.0% share at the end of a three-year period.

The acquisition is part of Marcopolo's expansion strategy and represents an important step towards the Company's geographical expansion plans in foreign markets.

Caxias do Sul, December 13, 2011.

**Carlos Zignani**  
**Investor Relations Officer**